# Catalyzing Innovation in Food & Health at UC Davis:

## Challenges and Solutions -

#### Overview

#### The Why – Why an Institute is needed

#### The How – How it will function

The What – Outcomes envisioned

## Agriculture & Food's Past

The 20<sup>th</sup> century saw unprecedented agricultural productivity sufficient to feed 7 billion people around the world

Agriculture & Food's Future The 21<sup>st</sup> century must: nourish 9 billion people AND improve the environment AND be energetically sustainable AND use less water AND increase genetic diversity...

## The Need – Epic!



**Health and its destruction by poor diets:** We should be healthier than at any time in history – what happened? Unbalanced diets. Lack of education and poor food choices have led to a global epidemic of diet-dependent diseases.



**The Environment:** the single minded pursuit of quantity agriculture and cheap food have produced unsustainable farming methods devastating the land, water and atmosphere.



**Poor farms, poor cities:** the poverty of farms has led to even more urbanized poor. Enhanced farming methods and greater competitiveness of 3<sup>rd</sup> world farms addresses both problems. Biotechnology is expensive to research but inexpensive to translate.

#### The Opportunity: Creating Value



**Health:** Capturing the elasticity of human phenotypes to control performance, protection and prevention.





Industry: building a knowledge based food supply, diversifying value throughout the agricultural chain. Rewarding investment with scale-able innovations.

**Farmers**: Enhanced farming methods and greater competitiveness of 3<sup>rd</sup> world farms addresses rural poverty AND urban food supply. Biotechnology is expensive to research but not to translate.

## Our Role: Link Unlikely Partners

Agriculture & Food Industry Marketplace

Academic Researchers

## Investable Value

## Fundable Science

Li et al, 2008

## Barriers to Innovation in Agriculture and Food

- **Food:** Diabolically complex biomaterials from inherently unpalatable organisms
- **Faculty:** Focusing on building knowledge. Innovation is at best unrewarded, historically punished
- **Industry:** Investment has been largely in brands and the assets reside in intangibles
- **Agriculture**: horizontally integrated competitive marketplace with a cost driven business model

#### Barriers

# FOOD

#### Food: Inherent Risk



## I need 148 Get well Cards

## The H-AND of Food Values



## Highly Competitive





# Faculty

#### Faculty: Metrics for Advancement

- **Grants:** Total number and total \$
- **Publications**: Total pubs and corresponding authorship
- **Citations/Impact:** Total citations, H-index, i-10 index
- Teaching: student numbers, credit hours
- Extension: workshops, conferences, curricula

#### Nothing about Innovation, patents or licensing

### **Barrier: Faculty**

# Discovery = Building Knowledge Value = Delivering Utility



# Industry

### Global Agricultural Enterprise Agriculture is a cost-driven business model

A horizontally integrated, cost driven, calorie production engine providing inexpensive commodity based food products



Agribusiness



Farmers





Food Industry

Retailers

Multiple, horizontal, hostile negotiations on price

### Agricultural 'Success'

#### \*Newsweek April 2012

| 1965 VS. 2012                                       | 1965<br>Price* | 2012<br>Price |
|---|----------------|---------------|
| Gallon of milk                                      | \$6.84         | \$3.30        |
| Issue of New York Times                             | .72            | 2.50          |
| Coffee  | 5.41           | 5.50          |
| Share of GE   | 1.58           | 20.20         |
| Tuition, room, and board<br>at four-year university | 1,051.00       | 22,450.00     |
| NEWSWEEK cover price                                | 2.52           | 4.99          |
| Ounce of gold                                       | 252.70         | 1,659.42      |
| Gas   | 2.25           | 3.83          |
| Chicken (\$/lb.)                                    | 2.81           | 1.33          |

## The investment in Brands





MARS



## Innovation Institute for Food and Health

# Faculty Recognition for Innovation

## Intellectual Property

## Built Innovation Environment

## Partnerships around the principle of mutual benefit

## Barriers to Innovation in Agriculture and Food

#### Complexity of Foods as Products

**Challenge:** – Food values: safety, cost, stability, nutrition, convenience, delight - you have to everything right!

**Solution:** Assemble teams of expertise to get everything right!



# Innovation in Foods needs DIVERSE EXPERTISE!

## We need a TEAM Model!



# Institute assembles multidisciplinary teams

- Academic Faculty
- Industry Innovation Interns
- Legal Experts
- IP strategists
- Safety
- Investors
- Social Scientists



## **Innovation is a PROCESS!**

#### **UC Davis Research**



**Innovation Development** 

#### Topics



**Sustainability:** increasing the efficiency and minimizing costs of all operations through the entire enterprise

**Reduce Waste:** Capturing value from under-utilized components and eliminating the production of unnecessary elements.





**Health – Diets:** Innovations in human health diversity informing technologies for health measurement, devices, ingredients, validated health claims, education tools

**Protect and encourage small production farming**: Delivering technologies of genetics, processing, monitoring and safety to capture greater value and sustainability for the poorest farms.

#### **Industries created**









**Companies offering New Varieties & Organisms:** Innovations in genetics lead to new varieties of plants, animals and microbial commodities as food inputs. Microorganisms key to food quality and safety.

**New Device Companies:** Innovations in principles, targets, unit operations and automation, become the guiding technologies for health monitoring, safety surveillance, environmental protection and diversity.

**New Product Companies:** Marketing the Innovations from understanding human health diversity into personalized products, packages, devices, foods and food ingredients.

**Service Companies**: Innovations in information technologies assemble global datasets and individual monitoring to market: education tools, food choice and preparation, lifestyle guidance and health performance.

#### **Industries supported**









**Seed Companies:** Innovations in genetics improve current varieties of plant and animal commodities. From Strawberries to cows, bringing new genes to practice.

Agriculture Processing Industry: Innovations in bioprocessing, unit operations and automation, guiding technologies for safety, quality, health, energy, water and environment.

**Food Industry:** Innovations in targets and metrics of human health will galvanize the value-added food sector. The inability to make credible claims has turned innovation opportunity into litigation risk

**Food and Appliance Marketplace**: Innovations in personalization of food and health to revolutionize the supermarket, restaurants and the kitchen

# What innovations could we create?



## Health

# How can diet act to improve the health of healthy individuals?

## Lactation The Darwinian Engine of Nutrition



#### Evolving a cost – benefit solution for Health

### Functions of Milk? The 3<sup>rd</sup> most abundant class of biomolecule in human breast milk is un-digestible by humans!

• What are they?



## **Milk Oligosaccharides**





#### Carlito Lebrilla

•World's Leading Analytical GlycoChemist



UCD Chemistry

Niñonuevo, et al. 2006

### Functions of Milk? The 3<sup>rd</sup> most abundant class of biomolecule in human breast milk is un-digestible by humans!





## Bacteria?



## David Mills

Shields Endowed Chair Structure, Function and Health Benefits of Food Borne Bacteria





## Bifidobacterium Infantis



#### **HMO utilization by Bifidobacteria**



## The Details

- Bifidobacteria = babies
- They are all the same aren't they?
- Animals in a petting zoo



# What have we learned: Vere not alone!

## **Opportunity: BioProfessionals**

# Our minions!



#### Business Opportunities



#### Kristi Hamilton



Helen Raybould

#### Prebiotic milk oligosaccharides + B. infantis restore impaired gut barrier function



peroxidase 40kDa (HRP)

Experimental Approach:

WD+BMO

- Mice fed Western diet (high in fat) with or without supplementation with bovine milk oligosaccharides (BMO) + B. infantis.
- Measure intestinal barrier function





Hamilton, Boudry, Mills et al, unpublished



Polio (CD4)

#### Bangladesh

<sup>a</sup> p=0.014
<sup>a</sup> p=0.028
<sup>b</sup> p=0.038
Positive correlation between Actinobacteria,
Bifidobacterium, B. longum and B. longum
subsp. infantis and vaccine response

PPD (CD4)



Huda, Stephensen et al Pediatrics (revision)

SEB (CD4)

# Bring to Practice: Personal Microbiota Management

#### **Neonatology: Translation**

#### Premature Infants

Necrotizing Enterocolitis



- Combination of human milk oligosaccharides plus *Bifidobacterium longum* subsp. *infantis:* 
  - Protection from infection
  - Growth



Mark Underwood

**Chuck Bevins** 





"To develop and bring to market the next generation of probioticbased biotherapeutics to establish, restore, and maintain a healthy human microbiome across a range of unmet clinical needs."

David Kyle, Executive Manager Dkyle@Evolvebiosystems.com

## 'Bugs' of Health Personal microbiome management: premature infants to weaning from athletes to hospitals





## Implications to Ag 2.0

- Selective Polysaccharides will become a new component of human diets.
- Estimate of daily dose ~ 10% of calories
- Total opportunity ~ 1 trillion calories per day worldwide
- A new quality target for agriculture: structure/function designed polysaccharides



## Oligosaccharide Biology in Bovine



#### UCD Milk Processing Lab





Asst Prof FST

Daniela Barile

- Pilot-scale filtration from MMS AG SystemsFourier Transform Advanced IR MilkoScope
- •Speed vacuum MiVac Quattro Concentrator
- Industrial freeze dryer







## Structure Specific Carbohydrate



-We now know what to look for! (NeuAc)

## Opportunity: 'Bugs' of Delight

# From chocolate to coffee, wine to beer, yogurt to cheese, bread





### UC Davis has history here

## California is already the world's leading center for food fermentation



# The Future: UCD should be BOLD

## Agriculture

- Improve the Environment
- Buffer drought and flood
- Improve soil quality and retention
- Urban Ag = Green cities of the future



## **Different Value Proposition**

#### Disease Care

Perspiration



#### Health Prevention & Performance









#### UC Davis is the most productive research engine in Agriculture & Food in History

Now we are ready to become the most Innovative